

Exhibitor & Sponsorship Opportunities



Vendor Opportunities at the 2026 Safety & Health Conference

October 19-21, 2026 | Margaritaville Resort Orlando

The 2026 Florida Fire Chiefs' Foundation Safety and Health Conference is an important annual event that directly supports the health, safety, and well-being of our brave first responders. By sponsoring or exhibiting, you will join approximately 400 conference participants and be part of a conference experience aimed at improving the lives of firefighters and emergency services personnel. The Safety and Health Conference is more than just an event; it's a critical initiative to improve the lives of first responders. As an exhibitor or sponsor, your support demonstrates a commitment to firefighter health and safety while offering unparalleled exposure and networking opportunities. Don't miss the chance to be a key part of this impactful and meaningful conference. Contact savannah@ffca.org for more information or to discuss a customized sponsorship and exhibit package designed to support your goals while helping you build valuable connections.

SPONSORSHIP OPPORTUNITIES

Sponsoring is a great way to not just gain attention, awareness and build lasting relationships, but to also demonstrate your commitment to the Safety, Health and Well-Being of Firefighters and First Responders. Sponsorship opportunities are available at varying price points to meet your budget and goals. Please note though that sponsorship is based on a first-come, first-served opportunity upon receipt of completed registration form. All sponsors will be listed on the conference website and in the conference app.

Sponsorships of \$3,000+ include an exhibitor table. Exhibitor tables are limited, so we encourage you to decide and commit quickly. There are 34 tables total, including 8 in a prime location near the registration and entry area. Table locations will be assigned based on total sponsorship contribution. The top eight (8) sponsors will receive priority selection of prime table locations. Each Sponsorship includes unique exclusives that are detailed on the following pages.

Please note: The FFCF will coordinate the ordering and selection of all sponsored materials, giveaways, and food items (e.g., lanyards, bags, networking event menus, etc.) to ensure consistency and quality across all sponsorships. All sponsorship and exhibit opportunities are available on a first-come, first-served basis and are subject to change. Please note that some sponsored items have limited availability or deadlines related to printing and shipping requirements.

Exhibit space is strictly limited to the 6-foot table provided. All signage, marketing materials, and displayed products must remain within the footprint of the assigned table (6' wide by 4' deep). Exceptions will not be made.

For additional questions, please reach out to:

Savannah Selski

Exhibit & Sponsorship Sales Coordinator

d: (850) 825-1046

e: savannah@ffca.org

For more information or to register, visit: [HERE](#)

Exhibitor & Sponsorship Opportunities



Available Sponsorship Options

See following pages for more details on each.

Availability	Amount	Item/Event Description
Custom Branded Items (given to or accessed by all registrants)		
Available	\$3,000	Branded Pens
Available	\$3,500	Branded Registrant Bags
Available	\$3,500	Branded Water Bottles
Available	\$3,500	Branded Hotel Room Keys
Available	\$4,000	Branded Conference Lanyards
Available	\$4,000	Branded Registrant Padfolios
Available	\$5,000	Conference Mobile App
Available	\$10,000	Wi-Fi Sponsor
Events & Additional Opportunities		
Available	\$3,000	Speaker Gift
Available	\$3,000+	General Session Sponsorship
Available	\$5,000+	Keynote Speaker Sponsor
Available	\$10,000	Half-Day Coffee Break
Available	\$20,000	Full-Day Coffee Break
Available	\$20,000+	Conference Breakfast
Available	\$22,000+	Conference Boxed Lunch
Available	\$25,000+	Opening Networking Reception – Monday
Available	\$32,000+	Conference Buffet Lunch
Available	\$50,000	Conference Headline Sponsor

+ - Pricing may vary based on final menu selections and attendance for each event.

All Sponsors will receive:

- Logo recognition featured across digital platforms, including the conference app, website, and signage as applicable.
- All Sponsorships of \$3,000+ will receive the Exhibit Package including a 6 ft table and chairs with 2 vendor representative registrations. All companies that have an exhibit table are asked to have representation at the table from the start of the conference on Monday and through end of day on Tuesday. Exhibit tables are not open on Wednesday.
- Table locations will be assigned based on total sponsorship contribution. The top eight (8) sponsors will receive priority selection of prime table locations.
- Logo and company information in the Mobile App

For more information or to register, visit: [HERE](#)
Or Contact: savannah@ffca.org | (850) 825-1046

Exhibitor & Sponsorship Opportunities



Custom Branded Items (Provided to or accessed by all registrants)

Please note: Any branded items will be co-branded with the sponsor logo and the event logo.

Branded Pens

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Logo on pens distributed to all conference registrants

Branded Registrant Bags

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Logo featured on bags provided to all conference registrants

Branded Water Bottles

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Logo on water bottles distributed to all conference registrants

Branded Hotel Room Keys

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Logo on guest room key cards and key sleeves, given to all conference guests checking in to Margaritaville Resort Orlando.



Your branding on both!

Branded Conference Lanyards

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Your company logo will appear exclusively on attendee lanyards distributed at registration. Since all attendees are required to wear their lanyard and badge for access to conference sessions and events, your brand will enjoy continuous, high-visibility exposure throughout the event.

Branded Registrant Padfolios

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Logo featured on padfolios provided to all conference registrants.

For more information or to register, visit: [HERE](#)
Or Contact: savannah@ffca.org | (850) 825-1046

Exhibitor & Sponsorship Opportunities



Conference Mobile App

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Brand recognition through exclusive branding on the conference app homepage.
- Thank You from general session stage
- Communications noting your company as the sponsor whenever the App is mentioned (promotional emails, signage, etc.)

Wi-Fi Sponsor

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Thank You from general session stage
- Communications noting your company as the sponsor whenever the Wi-Fi is mentioned (mobile app, signage, etc.)

Events & Additional Opportunities

Opening Networking Reception

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Recognition as the Reception sponsor on signage during the event and wherever the event agenda appears (website, app, signage, etc.)
- Logoed Cocktail napkins
- Allotted 3 minutes of speaking time (or video) from the main general session stage at a time agreed upon by the host and sponsor.

Keynote Speaker Sponsor

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Opportunity for 2–3 minute remarks before session begins.
- Opportunity to introduce the Keynote Speaker
- Recognition as the sponsor on signage during the selected session and wherever the event agenda appears (website, app, signage, etc.)

General Session Sponsorship

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Opportunity for 2–3 minute remarks before session begins.
- Opportunity to introduce the speaker.
- Recognition as the sponsor on signage during the selected session and wherever the event agenda appears (website, app, signage, etc.)

For more information or to register, visit: [HERE](#)
Or Contact: savannah@ffca.org | (850) 825-1046

Exhibitor & Sponsorship Opportunities



Half-Day Coffee & Snack Break

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Recognition as the coffee break sponsor on signage during beverage break services for half of the day
- Acknowledgment during housekeeping and general session remarks

Full-Day Coffee and Snack Break

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Recognition as the Coffee break sponsor on signage during beverage break services throughout the day
- Acknowledgment during housekeeping and general session remarks

Conference Breakfast

- Your company logo will be prominently featured across digital platforms, including the conference app and website
- Recognition as the sponsor on signage during the breakfast service and wherever the event agenda appears (website, app, signage, etc.)
- Acknowledgment during housekeeping and general session remarks
- Includes a continental breakfast and coffee service for conference attendees on one morning, creating a welcoming environment to start the day. Additional breakfast packages or enhancements are available for an added cost.

Conference Boxed Lunch

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Recognition as the sponsor on signage during the lunch service and wherever the event agenda appears (website, app, signage, etc.)
- Acknowledgment during housekeeping and general session remarks
- Includes boxed lunches for conference attendees for one day, offering a convenient option for participants while still providing valuable opportunities to connect and network between sessions

Conference Buffet Lunch

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Recognition as the sponsor on signage during the lunch service and wherever the event agenda appears (website, app, signage, etc.)
- Acknowledgment during housekeeping and general session remarks
- Includes a buffet lunch for conference attendees for one day, providing an excellent opportunity to network and connect with participants between sessions

Exhibitor & Sponsorship Opportunities



Conference Headline Sponsor

- Your company logo will be prominently featured across digital platforms, including the conference app, and website.
- Share prominent name recognition in all areas. Example: 2026 Safety & Health Conference brought to you by Florida Fire Chiefs' Foundation and made possible with support by "Company Name"
- Allotted 5 minutes of speaking time (or video) from the main general session stage at a time agreed upon by the host and sponsor
- Prominent recognition on signage throughout the event space.
- FFCF will distribute one dedicated promotional email on the Sponsor's behalf to registered attendees. Email content will be provided by the Sponsor and is subject to FFCF review and approval. The Sponsor may choose whether the email is sent before or after the event, with the final send date mutually agreed upon. Please note distribution is limited to registered attendees, and performance metrics are not included.
- Two dedicated social media posts leading up to the event.

Tradeshow Exhibitor Table Only:

Exhibit space can be purchased separately at the prices listed below.

Exhibitor Only Options		Member	Non Member
Standard Exhibitor Table	• 6' Table and 2 chairs • Wastebasket • Includes company content on conference app • Conference Registration for 2 representatives	\$1,500	\$1,750

Please note that the Exhibit tables will be set for Days 1-2 of the conference, Monday – Tuesday, October 19- 20, 2026. Exhibit tables will not be open on Wednesday, which is a half day ending at noon. Exhibit space is limited to the 6-foot table provided. All signage, marketing materials, and displayed products must remain within the footprint of the assigned table (6' wide by 4' deep).